

Electronic Assembly Equipment

News Release

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Vitronics Soltec Soldering Equipment to be represented by Ark Manufacturing Solutions in NM, AZ and Sonora Mexico

Minneapolis, Minnesota, USA, January 2, 2018 – ITW EAE, the Electronic Assembly Equipment division of Illinois Tool Works, announces a new partnership agreement with Ark Manufacturing Solutions to represent and distribute Vitronics Soltec soldering equipment beginning January 1, 2018 in New Mexico, Arizona and Sonora Mexico. This agreement is an expansion of Ark's representation of ITW EAE's product line which already included MPM printers, Camalot dispensers, and Electrovert soldering and cleaning equipment.

"Ark has provided superior representation for MPM, Camalot and Electrovert which were formerly part of Speedline Technologies," said John Fanning, ITW EAE Sales Director. "With the integration of Speedline and Vitronics Soltec under ITW EAE we are very fortunate have this first class, highly trained and technically experienced sales force represent our Vitronics Soltec soldering equipment."

Ark Manufacturing Solutions has focused on ITW EAE's products and understands them technically at a level that enables them to provide customers with an in- depth engineering level presentation. Ark's sales team is one of the best in the business and can be counted on to meet customer needs.

"I have worked as a sales representative for MPM, Camalot, and Electrovert, starting in 1997 through Phoenix Marketing Representatives in the territory consisting of Arizona, New Mexico, and the Mexican border of Arizona. Continuing through ARK Manufacturing Solutions purchase of PMR in January 2008," said Dave Murrin, President of Ark Manufacturing Solutions. "These ITW EAE brands have always been my primary selling focus and favorite products to sell. The products have consistently been the best of breed; leading edge, and often pioneering technological advancements; with the best technical support in the industry."

Vitronics Soltec is a brand of ITW EAE, a division of Illinois Tools Works, Inc. They specialize in the design and manufacturing of mass soldering equipment for the global circuit board assembly market, and includes Reflow, Wave and Selective Soldering technologies. ITW EAE brings together world-leading brands of electronics assembly equipment including MPM, Camalot, Electrovert, Vitronics Soltec, and Despatch. For more information visit www.itweae.com.