

## News Release

For Immediate Release

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**Contacts:**

Erica Candela, Marketing Specialist

(508) 541-4749, [ecandela@itweae.com](mailto:ecandela@itweae.com)

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## ITW EAE Equipment to be represented by Foster Innovative Technology in CO, ID, MT, UT, WA, and WY

Lakeville, Minnesota, USA, April 9, 2024 – ITW EAE, the Electronic Assembly Equipment division of Illinois Tool Works, announces a new partnership agreement with Foster Innovative Technology, LLC (FIT) to further expand its representation and distribution network. Under this agreement, FIT will now cover the territory of Colorado, Idaho, Oregon, Montana, Utah, Washington, and Wyoming for ITW EAE equipment. This partnership marks an extension of FIT’s existing representation of ITW EAE’s product line, which previously included Oregon, Washington, Montana, and Idaho.

“FIT has provided excellent representation for ITW EAE product lines over the past few years,” said John Fanning, ITW EAE Sales Director. “As we were looking into this expansion, we felt that FIT would be best able to provide our ITW EAE customers with the first class, highly trained and technically experienced sales and support needed to grow our market in this territory. ”With over 25 years of experience serving the electronics assembly market, their mission is to provide world class solutions that are the optimal FIT to the customer application. More information on Foster Innovative Technology, LL (FIT) can be found at <https://fitechnologyllc.com>.

The recent FIT partnership expansion comes on the heels of retirement of Jeff Howe, AMTI, who represented ITW EAE in the territory for over 40 years.

“I can’t thank Jeff enough for all the experience and guidance as he provided ITW EAE and myself. “said Marc Apell, ITW EAE Regional Sales Mgr. “Jeff was a mentor to me when I got into the industry and valued his advice.”

*ITW EAE, a division of Illinois Tool Works, Inc., is the global leader in process knowledge, services and manufacture of capital equipment used in the printed circuit board assembly and semiconductor industries. The group brings together the world’s leading brands of electronics assembly equipment: MPM Printers, Camalot Dispensers, Electrovert Cleaners and Soldering Solutions, Vitronics Soltec Soldering Solutions and Dispatch Thermal Processing Technology. For more information visit [www.itweae.com](http://www.itweae.com).*