

## News Release

### For Immediate Release

December 20, 2017

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## Vitronics Soltec Soldering Equipment to be represented by MarTec in AL, MS, GA and TN

Minneapolis, Minnesota, USA, December 20, 2017 – ITW EAE, the Electronic Assembly Equipment division of Illinois Tool Works, announces a new partnership agreement with MarTec Incorporated to represent and distribute Vitronics Soltec soldering equipment beginning January 1, 2018 for the territory of Alabama, Mississippi, Georgia and Tennessee. This agreement is an expansion of MarTec's representation of ITW EAE's product line which already included MPM printers, Camalot dispensers, and Electrovert soldering and cleaning equipment.

"MarTec has provided excellent representation for MPM, Camalot and Electrovert which were formerly part of Speedline Technologies," said John Fanning, ITW EAE Sales Director. "As we were looking to consolidate the Speedline and Vitronics Soltec sales channel, we felt that MarTec would be best able to provide our Vitronics Soltec customers the first class, highly trained and technically experienced sales and support needed to grow our market in this territory."

Since 1978, MarTec has been providing quality sales and service to the printed circuit board manufacturing industry that is second to none. MarTec represents some of the best known brands in the electronic assembly market. More information on MarTec Incorporated can be found at [www.martecincorporated.com](http://www.martecincorporated.com).

"Vitronics Soltec is one of the pioneers in soldering technology and has a reputation for high quality equipment," said Bill Harp, President of MarTec. "We are excited to add this full-line of cutting-edge technology to our customers."

*Vitronics Soltec is a brand of ITW EAE, a division of Illinois Tools Works, Inc. They specialize in the design and manufacturing of mass soldering equipment for the global circuit board assembly market, and includes Reflow, Wave and Selective Soldering technologies. ITW EAE brings together world-leading brands of electronics assembly equipment including MPM, Camalot, Electrovert, Vitronics Soltec, and Despatch. For more information visit [www.itweae.com](http://www.itweae.com).*